

10:05 AM

01/20/14

Accrual Basis

**International Institute for Global Leadership**  
**Profit & Loss**  
January through December 2013

	<u>Jan - Dec 13</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Individual Contributions	52,568.27
<b>Total Income</b>	<u>52,568.27</u>
<b>Expense</b>	
<b>Business Expenses</b>	
Bank Fees	795.15
<b>Total Business Expenses</b>	<u>795.15</u>
<b>Contract Services</b>	
Accounting Fees	3,180.00
Outside Contract Services	2,400.00
<b>Total Contract Services</b>	<u>5,580.00</u>
<b>Operations</b>	
Awards	500.00
Books, Subscriptions, Reference	4,279.53
Postage, Mailing Service	144.74
Supplies	178.24
Telephone, Telecommunications	1,190.00
Website	381.60
<b>Total Operations</b>	<u>6,674.11</u>
<b>Other Types of Expenses</b>	
Insurance - Liability, D and O	331.00
<b>Total Other Types of Expenses</b>	<u>331.00</u>
<b>Payroll Expenses</b>	
Salaries & Wages	33,999.96
Payroll Taxes	2,601.00
Payroll Service Fees	17.55
<b>Total Payroll Expenses</b>	<u>36,618.51</u>
<b>Travel and Meetings</b>	
Conference, Convention, Meeting	1,043.26
Travel	5,226.00
<b>Total Travel and Meetings</b>	<u>6,269.26</u>
<b>Total Expense</b>	<u>56,268.03</u>
<b>Net Ordinary Income</b>	<u>-3,699.76</u>
<b>Net Income</b>	<u><u>-3,699.76</u></u>